



OVER 30 YEARS EXPERIENCE WITH INTEGRITY, TRUST AND PROVEN RESULTS.

**Barclay Commercial Corporation** is a commercial real estate brokerage based in the National Capital Region (Ottawa), Canada. Randall Barclay Stevenson, drawing on his 30 years of success in commercial real estate sales and leasing, coupled with experience in financing, development, and appraisal, established Barclay Commercial Corporation in 2004. Barclay Commercial Corporation's activities are centered on Investment Sales in all major real estate sectors. In particular, our brokerage is recognized for its' expertise in the area of Multi Residential, and Assisted Seniors' Housing. Barclay Commercial Corporation is committed to providing a quality real estate brokerage service, and through its' efforts has established a close relationship with many Private, Corporate and Institutional clients... [Read More](#)

4TH QUARTER,  
DECEMBER, 2010.

**FEATURED PROPERTIES**



Address: 1119 Bathgate Drive  
City: Ottawa, Ontario.  
Type: Retirement Facility  
Units: 46



Address: 197 Prospect Street  
City: Newmarket, Ontario.  
Type: Retirement Facility  
Units: 90

**CANADA MAKING PROGRESS ON ISSUES OF AGING**

Canada is making good progress preparing for issues that will arise as its population ages, says retire surgeon and senator Wilbert Keon.

Keon was deputy chair of a Senate special committee on aging created in 2006. In 2009, the committee released a report recommending the federal government implement several major national initiatives related to aging, including a national pharmacare program, adequate housing and increased Canada Pension Plan benefits. Bringing national attention to the issues raised by the aging population has been the committee's main success, Keon said...[Read More](#)

**PROPERTIES AVAILABLE**

AREA	SIZE	STATUS
Newmarket, Ontario.	90+ Units	Available
Newmarket, Ontario.	36+ Units	Conditionally Sold
Ottawa, Ontario	60+ Beds	Available
Ottawa, Ontario.	70+ Beds	Conditionally Sold
Cambridge , Ontario.	20+ Beds	Conditionally Sold
Peterborough, Ontario	55+ Units	Available
Windsor Ontario.	90+ Beds	Available

**RETIREMENT CONDOS**

Renting a suite within a retirement community has seen increased flexibility as residents are often able to pay for only the services they require. But, many seniors have spent an adult lifetime building equity in their homes, and until recently in Canada, choosing to move into a retirement community meant renting. For those who want access to services and amenities within a retirement community, there is a growing amount of condos available for purchase. Those who choose to purchase their homes have the flexibility to buy services like housekeeping and meal plans à la carte...[Read More](#)

**FIVE-YEAR TERM**

**SPREADS OVER GOCB**

**INTEREST RATES**

CMHC MULTI-FAMILY	0.80% - 1.10%	3.36% - 3.66%
CONVENTIONAL MULTI-FAMILY	1.80% - 2.25%	4.36% - 4.81%
RETAIL, OFFICE, INDUSTRIAL	1.90% - 2.40%	4.46% - 4.96%

**CURRENT BOND RATES**  
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THE ABOVE INTEREST RATES ARE CURRENT AS OF DECEMBER 10, 2010 AND ARE BASED ON GENERAL CONDITIONS IN THE COMMERCIAL MORTGAGE MARKET FOR GOOD QUALITY COMMERCIAL PROPERTY. THESE RATES ARE INDICATIVE ONLY AND SHOULD NOT BE TAKEN AS AN OFFER OF MORTGAGE FINANCING. RATES ARE APPLICABLE TO MORTGAGES IN EXCESS OF \$1.0 MILLION.

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